

Message Text

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PAGE 01 LONDON 14473 081613Z
ACTION EB-08

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DEPT PLEASE PASS DOT (S-1)

E. O. 11652: N/A
TAGS: EAIR, US, UK
SUBJECT: CIVAIR: DELL'S COMMENTS ON CONCORDE OPERATIONS
IN THE U.S. AND ON RECENT U.K. AEROSPACE
DISCUSSION

REF: LONDON 14241

1. AT END OF MEETING WITH U.S. SECRETARY OF TRANSPORTA-
TION ADAMS ON MARITIME MATTERS (REPORTED SEPTTEL), U.K.
SECRETARY OF STATE FOR TRADE DELL RAISED THE QUESTION
OF BRANIFF'S DESIRE TO OPERATE THE CONCORDE BETWEEN
WASHINGTON AND DALLAS. PERMISSION FOR SUCH OPERATIONS
HAS BEEN DELAYED, HE SAID, AS THE RESULT OF U.S.
REQUIREMENTS FOR U.S. REGISTRY AND PAYMENT OF A 50
PER CENT CUSTOMS DUTY. THESE PROBLEMS CAN BE RESOLVED,
HE CONTINUED, ONLY IF THE U.S. ADMINISTRATION AND
SECRETARY ADAMS PERSONALLY TAKE AN INTEREST IN
FINDING A SOLUTION. SECRETARY ADAMS REPLIED THAT THE
ADMINISTRATION IS INDEED TRYING TO FIND A SOLUTION
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PAGE 02 LONDON 14473 081613Z

AND THAT IT HAD THOUGHT IT WAS ON THE VERGE OF SUCCESS.
THE THOUGHT WAS TO USE A SERIES OF TRANSFERS COM-
PARABLE TO WHAT WAS DONE IN A SIMILAR SITUATION IN
1961. THE CUSTOMS PROBLEM HAS JUST BEEN RAISED AND
IT IS TOO EARLY TO SAY HOW SOON IT CAN BE RESOLVED,
BUT ADAMS ASSURED DELL THAT HE HOPED THE DELAY WOULD
BE SHORT. WHEN DELL NOTED THAT THE FRENCH AND

BRITISH ARE THINKING OF MAKING A FORMAL APPROACH ON THE SUBJECT IF THAT SEEMS NEEDED, SECRETARY ADAMS REPLIED THAT THE U.S. WILL KEEP THE BRITISH AND FRENCH INFORMED, LETTING THEM KNOW IF IT CANNOT SOLVE THE PROBLEM INTERNALLY.

2. DELL COMMENTED THAT HE WAS CONFIDENT THAT THE RECENT BRITISH AEROSPACE DECISIONS (REFTEL) WOULD PROVE TO BE IN THE U.K.'S BEST INTERESTS AND HE THOUGHT THAT THE U.S. WOULD FIND THAT THEY WERE ALSO IN ITS INTERESTS. HE HOPED THAT THIS WOULD IMPROVE THE ATMOSPHERE, WHICH HAS BEEN CLOUDED AS A RESULT OF PANAM'S PURCHASE OF ROLLS-ROYCE-ENGINEED TRI-STAR (L-1011'S). SECRETARY ADAMS RESPONDED THAT HE THINKS THAT IT WILL. (OF COURSE, WHILE DELL DID NOT SAY SO, IT WAS THE FINANCIAL ARRANGEMENTS RATHER THAN THE PANAM PURCHASE ITSELF WHICH PRODUCED THE CLOUDS.)

STREATOR

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Message Attributes

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